



reogroup professionalservices

SERVICE CAPABILITY

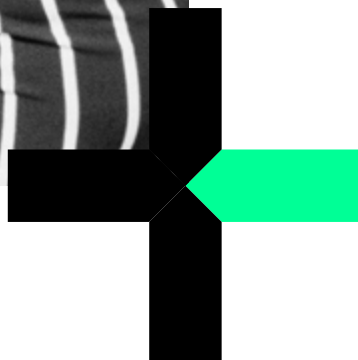
OUTSOURCED EXPERTISE THAT FEELS IN-HOUSE



Access to the right technical resources is essential for the success and timely delivery of any IT project. As the technology landscape grows in complexity, Reo Group Professional Services exists to support your organisation by identifying and delivering those resources, ensuring any digital transformation, implementation or optimisation runs smoothly, aligning with and contributing to your overall goals.

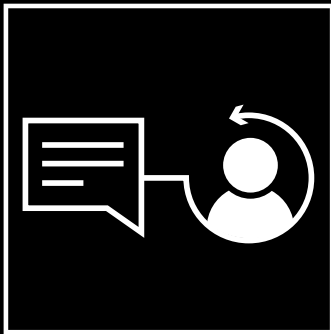
Our subject matter experts can augment your existing IT function, or form a dedicated project team, mobilising quickly to ensure progress remains on track. Our in depth experience and detailed initial consultation process mean we are quick to understand your needs and identify the right people to work alongside you to deliver to your strategy.

Reo Group Professional Services provide the best SMEs in the market. We provide outsourced people who feel in-house, integrating seamlessly with your business and working towards a common goal. Ultimately, we build long-term partnerships with our clients, remaining on call to support them in achieving their ongoing strategic objectives.



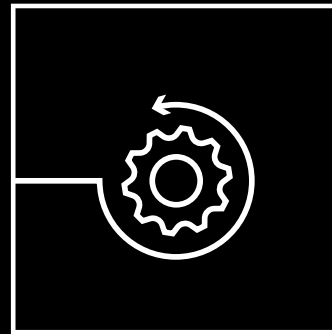
OUR SERVICES

Our team of experts are ready to mobilise immediately and help you realise your IT goals. We go beyond project implementation, with consulting services that engage with clients at the start of their initiative, ensuring they are on the right path to an optimal solution.



ADVISORY & CONSULTANCY

Our team partner with you to provide expert guidance on technology strategy, digital transformation, and software solutions. Rather than make grand statements, we like to work with our clients on more narrowly defined challenges, offering pin-pointed solutions and guidance. Our advice is backed by a track record of successful implementations and service delivery. We focus on delivering tailored solutions that enhance innovation, scalability, and competitive advantage whilst ensuring the new technology aligns with business goals.

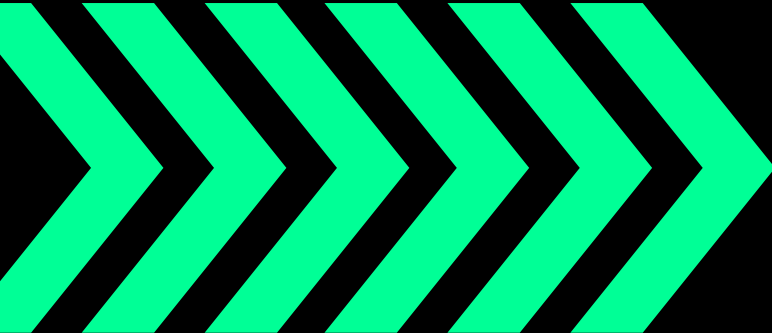


IMPLEMENTATION SERVICE

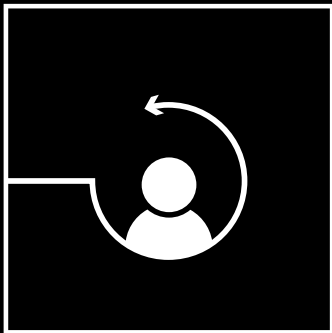
Our technology implementation services include the deployment, integration, and optimisation of IT solutions to support business operations.

THIS INCLUDES:

- ❑ **Solution Design & Planning:** Assessing business needs and defining a technology roadmap.
- ❑ **Software & System Deployment:** Installing, configuring, and customising enterprise applications, cloud solutions, and infrastructure.
- ❑ **System Integration:** Ensuring seamless connectivity between new and existing IT systems.
- ❑ **Data Migration:** Transferring data securely from legacy systems to new platforms.
- ❑ **Cybersecurity & Compliance:** Implementing security controls, access management, and regulatory compliance measures.
- ❑ **User Training & Change Management:** Helping employees adapt to new technology with training and support.

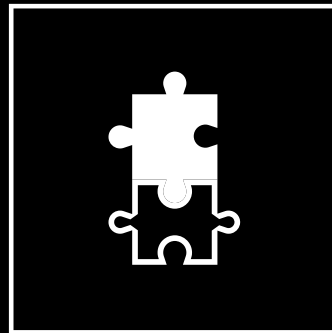


OUR SERVICES



STAFF AUGMENTATION SERVICE

When you need to scale in specialised expertise and ramp up your resources, Reo Group Professional Services deliver subject matter experts aligned with your area of focus and the needs of your organisation. Bridge skills gaps, deliver to project deadlines and budgets, and ensure you are making the right decisions on your tech by bringing in the experts without the long-term commitment to full time hires.



PLATFORMS & TOOLS

Our partnerships with vendors of prominent platforms and tools enable us to offer end-to-end solutions and services, including ongoing platform licencing and information on product development over time, ensuring that your organisation is employing the right fit software and keeping pace with its ongoing development.

OUR DISCIPLINES

SOLUTION ARCHITECTURE SERVICES

Are you looking for expert support in selecting and implementing the right technology to take your organisation to the next level? We identify solutions that align with your strategic goals, enabling you to scale and realise efficiencies of process and cost into the future.

WE OFFER:

- ▣ Requirements Gathering & Analysis
- ▣ Solution Design through Architectural Planning & Technology Selection
- ▣ Technical Leadership
- ▣ Integration
- ▣ Prototyping and Validation
- ▣ Risk Management
- ▣ Stakeholder Communication

DATA & ANALYTICS SERVICES

Would you benefit from improved data accessibility, enhanced efficiency through automation, scalable systems, and innovative capabilities like advanced analytics and AI? All aid in better decision-making, operational efficiency, strategic planning, customer insights, and performance measurement, creating significant impact in your organisation.

WE OFFER:

- ▣ Designing Data Architecture & Data Warehouses
- ▣ Data Modelling
- ▣ Data Collection, Cleaning & Integration
- ▣ Data Pipeline Development
- ▣ Data Exploration & Analysis
- ▣ Data Visualisation & Interpretation
- ▣ Data Management & Governance
- ▣ Performance Optimisation



OUR DISCIPLINES

APPLICATION DEVELOPMENT SERVICES

Would more intuitive and responsive applications help you increase innovation, find efficiency in process, and build productivity and innovation across your teams? Tailored software solutions can help solve a multitude of business challenges, providing an enhanced user experience and leading to many benefits to your business.

WE OFFER:

- ▣ Requirements Analysis
- ▣ Application Design
- ▣ Coding and Development
- ▣ Testing and Debugging
- ▣ Deployment and Maintenance

PROJECT DELIVERY SERVICES

Our consultants integrate seamlessly into your business, bringing a unique skill set to deliver your project to time, objectives, and budget. Utilising strong communication, leadership and problem-solving skills, they ensure stakeholders are across all relevant milestones and decisions, whilst effectively leading the project team through the day-to-day execution.

WE OFFER:

- ▣ Project Managers
- ▣ Project Support Officers
- ▣ Business Analysts
- ▣ Scrum Masters
- ▣ Change Managers

HEALTH ICT

The health industry is vital for ensuring public well-being, advancing medical research, and improving patient outcomes through innovative treatments and technologies. However, a shortage of ICT personnel with industry-specific knowledge creates significant challenges.

Healthcare systems rely on digital solutions like electronic medical records (EMRs), telemedicine, and AI-driven diagnostics, but without skilled ICT professionals who understand regulatory requirements, data security, and interoperability, these technologies can be underutilised or prone to inefficiencies.

This gap leads to cybersecurity risks, system integration issues, and delays in adopting new healthcare innovations, ultimately affecting patient care and operational effectiveness. Addressing this shortage is crucial to ensuring seamless, secure, and efficient healthcare delivery.

We focus on bridging this gap, once again based on our track record of providing expert services to the health sector.

OUR SOLUTIONS

INFORMATION MANAGEMENT SOLUTIONS

Are you struggling to access or organise critical information in your organisation? Worried about safely adopting AI & Microsoft CoPilot because of disorganised and insecure information? Maybe you're concerned about meeting compliance and regulatory requirements for information management, or struggling to maintain multiple data repositories and inconsistent policies? If any of these apply to your business, we have experts ready and waiting to step in and help!

WE OFFER:

- ❑ Information management and record-keeping system implementation services that improve the accessibility, security, and compliance of data and records
- ❑ Business classification scheme implementation
- ❑ Data migration from multiple repository types
- ❑ Microsoft Copilot readiness assessment
- ❑ Microsoft Workspace governance and control solutions



OUR SOLUTIONS



INTEGRATION SOLUTIONS

Is your organisation struggling with integrating a mix of legacy systems, third-party applications, and cloud-based solutions? How are the varying data formats, protocols, and interfaces across these systems affecting the efficiency and cost of your integration efforts? Are data silos and discrepancies across departments making it difficult to maintain consistent, accurate, and timely data?

As your business grows, is your existing enterprise integration architecture able to scale with increasing transaction volumes and system complexity? If not, how are performance bottlenecks or system slowdowns impacting your ability to meet business demands? Additionally, how are you managing the integration

of real-time data to ensure your business operations remain efficient and responsive?

Do you have the necessary skilled professionals to design, implement, and maintain your integration solutions, or are you facing delays and reliance on third-party vendors due to a shortage of expertise? Furthermore, are vendor-specific integration tools limiting your flexibility and increasing long-term costs, especially if they lock you into a particular ecosystem?

Lastly, how are you addressing the challenge of integrating cloud-based solutions with on-premises systems? Are gaps in interoperability affecting your data sharing and decision-making capabilities, creating inefficiencies in your workflow?

WE OFFER:

- ❑ Modular & Scalable Integration Platforms
- ❑ Standardisation
- ❑ Cloud-Native Integration Tools
- ❑ Security Protocols
- ❑ Cross-Functional Collaboration

OUR SOLUTIONS



HEALTH SOLUTIONS

Whether you are grappling with mitigating cybersecurity risk, looking to comply with the latest standards in sensitive data management, or looking to migrate to a new solution or infrastructure, health organisations have unique needs and are often dealing with outdated systems. This is where our certified health informaticians can help, bringing hands on experience from your industry to identify the right solution and the roadmap required to deliver it.

WE OFFER:

- ❑ Health Informatics Advisory
- ❑ Gap Analysis
- ❑ Cyber Security Assessment
- ❑ Regulatory Compliance Recommendation & Roll Out
- ❑ Compliant data management for sensitive medical and enterprise information
- ❑ Integration of international health records into local EMR systems
- ❑ System Decommissioning
- ❑ User Training & Change Management

OUR SOLUTIONS



CYBER SECURITY SOLUTIONS

Does your current cyber security infrastructure measure up in today's environment? Mitigating risk, staying across the latest threat landscape, compliance and finding cost-effective solutions can keep many IT heads up at night, which is where Professional Cyber Security Services can assist. Our highly experienced consultants combine a unique blend of broad technical expertise and advisory skills to identify vulnerabilities and communicate holistic solutions in easy-to-understand terms.

WE OFFER:

- ❑ Posture assessment and penetration testing
- ❑ Compliance assessment against frameworks such as NIST, ISO 27001 and ASD Essential 8 controls
- ❑ Design and implementation of vulnerability management programs
- ❑ Incident response planning
- ❑ Consultation and guidance on cloud security
- ❑ Automated vulnerability management for ongoing assessment
- ❑ Third-party/supplier cyber security assessment

PLATFORMS & TOOLS

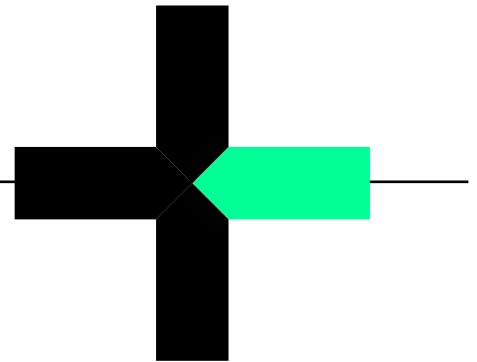
As experts in their respective fields, our consultants have hands on experience with a wide range of platforms and tools that can be deployed to address the unique challenges that our clients are facing.

Reo Group Professional Services partner with organisations who are as dedicated as we are to delivering solutions that transform how people work. Through these partnerships, depending on the software recommended for your project, we can also deliver licencing, creating a complete end-to-end solution for your organisation.

OUR PARTNERS:

As experts in their respective fields, our consultants have hands on experience with a wide range of platforms and tools that can be deployed to address the unique challenges that our clients are facing.

Reo Group Professional Services partner with organisations who are as dedicated as we are to delivering solutions that transform how people work. Through these partnerships, depending on the software recommended for your project, we can also deliver POC, pilot, and licensing, creating a complete end-to-end solution for your organisation.



WHY WORK WITH US?

WE DRAW ON DECADES OF EXPERIENCE

Our team have decades of experience in the professional services market and a wide network of subject matter experts who can hit the ground running. On the foundation of our breadth of knowledge, we have built our ProConnect methodology, a 4-step process that enables us to closely align with your needs and connect you to the best consultants in the business. Having this structure to the way we operate ensures that you receive a consistently smooth and high-quality process each-and-every time you work with us.



WE QUICKLY INTERPRET YOUR NEEDS AND MOBILISE OUR BEST PEOPLE

We move quickly, first to clearly understand your needs and then to provide timely solutions to help you meet your goals. We know that project timelines can be tight, so our ProConnect process has been built with that in mind. There are no frills, but instead a laser focus on what is important - finding you the right experts and deploying them where you need them, when you need them.

WE OFFER A 360 TALENT SERVICE

As a full-service agency, Reo Group can fulfil any permanent, temporary or executive recruitment needs alongside our professional services offering. Our nationwide network of recruitment and search experts are specialists in their respective fields, but operate as one interconnected team, allowing all Reo Group clients, whatever their requirements, access to the best resources and the best people.



PRO CONNECT

Our Pro Connect methodology is what sets Reo Group Professional Services apart.

We have developed a 4-step process, based on our years of professional services experience, which builds a complete picture of the challenges you are facing, and the specific skills and expertise you require. We then move quickly to connect you with the right SMEs who will deliver the solutions you need.

1 MAP

Our diagnostic tools help you understand your workforce planning blind spots and support you in developing a plan that leads to a successful strategic delivery.

2 SELECT

We help you to identify your critical criteria for selection, ensuring the roles and responsibilities are clearly aligned back to your project's success. The criteria will then create the benchmark to connect you with our consultants who can deliver.

3 CONNECT

We connect you with our hidden network of skilled contractors who most closely align with your business needs. We will deliver evidence that allows you to make an informed choice.

4 DELIVER

We partner with your business to deliver success by supporting you and our consultants throughout the integration and delivery of your project.

GET IN TOUCH



JOSEPH WOO

Executive Director

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Joe's extensive career in IT and management spans nearly 25 years. He has specialised in the provision of professional services for the last 15 years, building his career in this space on the solid foundations of hands-on industry experience across data analytics, business intelligence, and IT consulting.

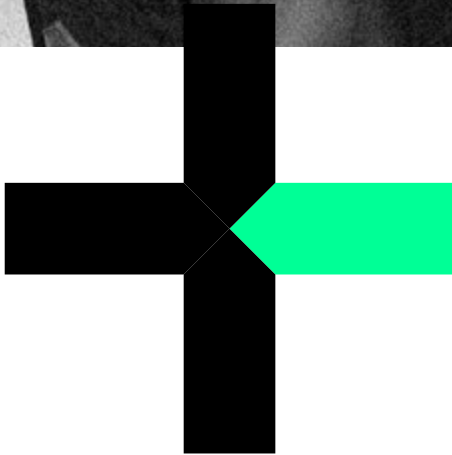
Over this time, Joe has developed a deep and robust network of lasting relationships across the Greater Perth Area. Joe has successfully managed a wide range of client portfolios across a diverse collection of industries, including resources, energy, financials, utilities, and state & local governments. His excellence has been recognised through multiple sales accolades, underscoring his impact and leadership.

Known for his no-frills approach to delivery, Joe has built trust by providing full transparency across every process he engages with. He understands the importance of mobilising solutions quickly and efficiently, ensuring a fast turnaround for his clients without ever compromising on quality. His commitment to excellence and integrity is evident in every project he undertakes.

Thriving on the success of his clients and consultants, Joe takes pride in seeing them achieve their goals. His commitment to delivering exceptional results makes him a valued partner in any IT project.



OUR GIVING STORY



Whilst we all work on transforming and optimising digital operations, remote Indigenous communities still do not have adequate access to the basics of fast internet, computer equipment and software and the educational opportunities required to make the most of those resources.

Our ‘Elevate a Nation’ project aims to help address this issue.

Every time one of our professional services consultants takes on a project of six months or more with your organisation, we will give the equivalent of 50 days of technology education to remote Indigenous communities across Australia.

These funds are then translated into action on the ground by our partners at **Dot Com Mob** and **CAYLUS**.

To date our wider Reo Group business has given over 70 years of technology education, rolled out in over 28 learning labs created across Central Australia. We are backing music recording, digital design, the acquisition of basic computer skills and so much more, with learning led by the end users to align with their goals.

When you partner with Reo Group Professional Services, we are collectively contributing to reducing the digital divide across Australia, something that together we can be really proud of.

ABOUT REO GROUP

Founded in 2009, Reo Group has been a trusted partner to large brand name organisations in permanent, temporary and executive recruitment. We have placed over 5,000 professionals with over 1,000 clients and delivered on a significant number of projects across Australia over the last 15 years. With this high level of experience and track record, Reo Group has evolved to incorporate a national professional services organisation, servicing the East, South and West coast of Australia.

In Western Australia, Reo Group's two key Technology directors have a combined 55 years' experience in the space, of which 25 years have been focused on the local market in Greater Perth. Together they have built broad networks across the sector and deep knowledge of the technology landscape, positioning them perfectly to service local clients seeking to outsource expertise for transformation, optimisation and implementation of new technology.

As part of the wider group, Reo Group Professional Services are also uniquely positioned to draw on the vast national networks of the organisation and the skillsets of those working in niche sectors. Reo Group's recruitment services business specialises in technology, finance & accounting, insurance, marketing, human resources, business support and supply chain & operations, placing high quality talent in permanent, temporary and executive roles. We operate in two key markets, Commerce & Industry and Banking and Financial Services. Our deep knowledge of these markets and our broad networks can be immensely beneficial when utilised across appropriate professional services mandates.





reo+group professional services

SYDNEY | PARRAMATTA | ADELAIDE | PERTH