# reo+group



# WE ARE REO GROUP

Reo Group was launched in 2010 with a vision of leading change for people through people.

Our team have placed more than 5,000 people in roles over the last decade. 98% of our permanent placements remain in place for more than two years, and 90% of temp roles are placed within 48 hours. These results boil down to understanding our clients and truly knowing our candidates – to a scientific approach to recruitment.



#### OUR SERVICES SPREAD ACROSS OUR TEAMS WITH EXPERTISE IN A RANGE OF PROFESSIONAL DISCIPLINES INCLUDING:

- Accounting & Finance
- Business Services
- Human Resources
- Technology
- Executive Search
- Financial Services and Insurance

We help our clients build their power to make an impact by attracting, selecting and retaining the right temporary, permanent and executive talent.

# REO GROUP INSURANCE

The Financial Services & Insurance (FSI) business at Reo Group was launched in early 2021 to embrace an evolving market and provide an evidence-based search & selection service founded on trust. The Insurance division was the first pillar launched within the FSI team and is focused on bringing the Reo Group recipe to a market in the midst of change.

The Australian Insurance industry has faced immense challenges in recent years, from increasingly severe natural disasters and a changing regulatory landscape to the impact of the global pandemic on contingency based insurances and disruption threatened by an ever

evolving digital community. Never has it been more important to build brands through innovative product development, targeted relationship management and clear strategy; and at the heart of it all is exceptional people. Our team consists of ex-industry professionals who understand these challenges and immerse themselves in the market, unearthing quality talent and providing guidance on issues of succession planning and market insights. We cover the breadth of technical mandates within the General Insurance sector partnering with Insurers, intermediaries and suppliers to ensure a "best-in-class" service.

### ROLE TYPES: GENERAL INSURANCE

- Underwriting
- Broking
- Claims
- Product & Portfolio Management
- Risk & Actuarial
- Strategy & Distribution
- Operations





### JONATHAN ATTWOOD

EXECUTIVE DIRECTOR: FINANCIAL SERVICES & INSURANCE

#### B<sub>1</sub>0

Jonathan joined Reo Group in 2021 as a proven leader in Financial Services Search & Selection. His mission is to create positive change in an evolving industry through helping the best people find the best seats and maximising capability development in those around him.

Jonathan began his career in the Insurance industry, working first for a Global Broker and then a Lloyd's & London Market Insurer focused on Marine & Energy product classes. A passion for people meant that a transition into the search & selection industry was a natural fit and in 2009 Jonathan began a new career recruiting Insurance professionals into the London market.

Moving to Australia in 2013, he has built and led successful search businesses and teams across the Insurance, Wealth, Superannuation and Banking sectors while personally delivering on critical

mandates. He takes quiet enjoyment in seeing placed candidates go on to achieve success and charting the success of colleagues past and present he has been fortunate enough to lead.

Jonathan holds a Masters in Economics, is qualified through the Chartered Insurance Institute in London and holds multiple qualifications in talent assessment. Outside of work he is an avid Arsenal FC fan and is passionate about music, being the son of a Jazz Musician and Scottish Folk singer.

#### **CONTACT**

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## MATTHEW HEWENS

SEARCH PARTNER: INSURANCE

#### B<sub>1</sub>0

Matthew is an experienced recruitment consultant who commenced his career in 2014, accumulating end-to-end agency recruitment expertise in both London and Sydney, with his specialisation in Insurance and Financial Services. Throughout his career, Matthew has successfully collaborated with a diverse range of clients, ranging from established household-name globals to boutique and challenger brands.

Since 2019, Matthew has focused on the insurance market in Sydney, covering Broking, Underwriting, Product, and Portfolio roles, from experienced hires to executive and Head-of titles. Known for his ability to quickly establish rapport with both clients and candidates, Matthew consistently receives positive testimonials from satisfied customers. His strength lies in identifying and placing hard-to-find talent in challenging recruitment conditions across various markets.

Matthew's recruitment ethos is characterised by a simple principle: to do the right thing, work with integrity and passion, and build trust. He holds himself accountable and dedicates his efforts to finding the right person for each opportunity.

Communication and transparency are central to Matthew's approach, keeping people informed and connected with processes and market information.

Outside of work, he is a big fan of all things food, sports, and entertainment. Despite only being in Australia since 2019, Matthew loves to consider himself a bogan, and loves a good meat pie.

#### CONTACT

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